

WORLD FEDERATION OF HEMOPHILIA

2010 ANNUAL REPORT



WORLD FEDERATION OF
HEMOPHILIA
FÉDÉRATION MONDIALE DE L'HÉMOFILIE
FEDERACIÓN MUNDIAL DE HEMOFILIA
Treatment for All



A Message from the President and the CEO



Two thousand and ten was an important year of activity and progress at the World Federation of Hemophilia (WFH) as we pursued our collective goal of achieving Treatment for All. Among the many substantial achievements reached during this fifth year of our strategic plan, five in particular stand out: the sustained results in improving care through our programs, the continued increase in patients identified through our annual global survey, the success of our WFH Congress in Buenos

Aires, Argentina, our enhanced awareness building activities, and the diversification of our funding sources.

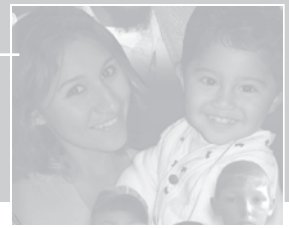
Tremendous progress has been made toward achieving treatment for all patients with inherited bleeding disorders regardless of where they live. Today, there is greater access to treatment products, more people are diagnosed, and more children are surviving into adulthood following the programs and interventions of the WFH. Since the WFH began collecting data on these key indicators worldwide, the amount of treatment products has increased over 225 per cent and 140,000 additional patients with inherited bleeding disorders have been identified, including a 34 per cent increase in the number of adults with hemophilia in developing countries, indicating more children are surviving into adulthood. Although there remain vast unmet needs, globally the gap in treatment is closing.

In 2010 specifically, WFH programs reached 105 countries, affecting the lives and helping to achieve sustainable care for tens of thousands of

people with bleeding disorders. Central to our strategic objective of improving treatment in developing countries, Global Alliance for Progress (GAP), the WFH's flagship program, continues to improve standards of care in the countries involved. In the eighth year of GAP, we helped establish national comprehensive care delivery programs, increased their supply of clotting factor concentrates, and identified and diagnosed new patients with bleeding disorders. Globally, 153,251 people with hemophilia have now been identified against our GAP end target of 155,000, an increase of 48,251 new patients since the start of GAP in 2003, representing 98 per cent of our final GAP goal. Major breakthroughs are also occurring as governments take full responsibility for providing care that is sustainable in the long term. The WFH also funded 21 country programs designed to improve the organization of care in developing countries by maximizing the use of existing resources and ensuring long term sustainable development. Many impressive outcomes are occurring in these countries as well.

The impact of the WFH is apparent in the significant improvements visible today in treatment around the world. WFH development programs have reached out to provide training and educational support to governments, healthcare professionals, and patient organizations around the world.

WFH data on the global bleeding disorders community is growing every year and highlights the fact that we are continually reaching new populations. Since the WFH annual global survey was started in 1998, the number of identified patients has gone from 103,435 in 65 countries to 242,517 in 105 countries. This is a very significant increase highlighting the impact of our



diagnosis training, registry and outreach activities. In 2010 alone, there was a 9 per cent increase over the previous year in terms of the number of people identified with a bleeding disorder worldwide (from 219,699 in 2009 to 242,517 in 2010). Another significant milestone is that globally we have now reached the mean global per capita usage for FVIII of 2.02 international units in terms of product access/use.

The XXIX WFH World Congress was held in Buenos Aires, Argentina, from July 10-14, 2010. The Congress, a growing international scientific event, had the highest attendance ever with 4,312 delegates from 118 countries. This Congress surpassed all our targets: not only did it achieve a record attendance, a record number of countries, a record satisfaction rating of 85.8 per cent based on attendee evaluations, and a record number of scientific abstracts reaching 786, but it also generated a net revenue surplus of more than \$1 million for the WFH. The Congress surplus contributed significantly to 2010 financial success, supporting a 9 per cent increase in overall net revenues (excluding value of product donations) when compared with our previous Congress year in 2008.

To reach out and involve more people in our community through new media technologies, we enhanced our awareness building activities/events such as World Hemophilia Day with the “Many faces of bleeding disorders” campaign, which included a podcast and designated website. We also focused on the needs of youth by launching a youth oriented podcast video at Congress, launching the WFH Facebook page, and highlighting our youth leadership development activities in a new youth section of our website.

The year 2010 was also characterized by an expansion of our fundraising activities to start building our base of supporters from individual giving and memberships and diversifying our funding sources, this despite considerable uncertainty in foreign exchange rates and difficult economic times worldwide. The WFH continues to remain fiscally sound and to look for ways to increase and diversify revenue sources, control expenses, and manage growth. We encourage you to read the individual sections of our Annual Report, which highlight the respective achievements of our organization.

We want to sincerely thank our staff, our volunteers, our government partners, and our donors for all of their support in 2010. Together we have the determination and skills to bring about better care and Treatment for All.

Mark W. Skinner
President

Claudia Black
CEO/Executive Director

Healthcare Development Programs



Jewellery making workshop during a camp for women who assist family members with hemophilia in Honduras.

In 2010, WFH healthcare development programs reached a total of 105 countries worldwide, expanding the WFH's reach in their goal of **Treatment for All**.

Global Alliance for Progress (GAP)

In partnership with the World Health Organization (WHO), industry, foundations, and charitable organizations, the WFH works in target countries to close the gap between the number of people born with hemophilia and those who reach adulthood, the gap between the estimated and actual number of people diagnosed with hemophilia, and the gap between the treatment and care needed and what is actually available. Now in its eighth year of operation, GAP has been very successful in implementing national programs and bringing about significant, sustainable improvements in care.

In 2010, there were GAP projects in 11 target countries. In each of these countries, patient organization representatives and treaters, together with WFH volunteers and staff, worked to establish national hemophilia committees, implement a comprehensive care approach to hemophilia, and develop national patient registries and treatment protocols.

GAP initiatives in 2010 helped diagnose and register 5,889 new patients, a 41 per cent increase from 2009. The WFH also provided specialized training to 1,189 hemophilia care team members, advocacy/awareness training and education to 2,536 patients and their families, and general hemophilia education to 1,480 health professionals.

A formal agreement (memorandum of understanding) was signed with the Peruvian Ministry of Health (MINSA) in August 2010 to develop and implement an integral care plan for all patients with hemophilia and other bleeding disorders in all regions of Peru.

Country programs

The WFH actively supported 21 country programs in 2010. In these countries, our specialized volunteers and staff worked to improve the organization of hemophilia care in one or more of the following five major areas: government support, care delivery, medical skills (diagnostic and treatment), treatment products, and patient organization. The WFH Development Model, based on a recognized public healthcare model, is a step-by-step approach designed to maximize the use of existing resources and ensure long-term sustainable development. Highlights include:

- The announcement of government support for hemophilia care and the adoption of national treatment protocols in Kuwait;
- A camp for women, including mothers, wives, sisters, and grandmothers of a person with hemophilia in Honduras; the first initiative of this kind to be held in Latin America; and
- The organization of a two-day physiotherapy workshop in Bangladesh, which trained physiotherapists and provided education to more than 200 patients and families on the importance of physiotherapy and regular exercise.

Regional advocacy initiatives

Two advocacy initiatives for national member organizations (NMOs) were held in 2010. In February, 28 patient representatives from 16 Asian countries met in Manila, Philippines, for the last advocacy training workshop of the WFH Advocacy Initiative. In all, the eight advocacy workshops, which ran from 1996 to 2010, trained a total of 191 representatives from 107 hemophilia organizations. These workshops allowed for representatives from each country to discuss the challenges they face in their efforts to improve care and develop strategies on lobbying and government relations. Through this initiative, many NMOs have become more effective and successful in advocating for improved care in their countries. Additionally, in December, 14 patient representatives from eight western and central European NMOs gathered in London, U.K., for a tailored advocacy training workshop on "Data collection and use in a chal-



lenging economic environment". This was the first of a series of 12 thematic/geographic workshops that will be conducted over a five-year period as part of the new WFH Advocacy in Action program.

Global NMO Training

More than 102 participants from 86 countries took part in the global skills development training workshop that preceded the WFH Congress 2010. Participants explored a wide range of topics in interactive workshop sessions including Twinning, conflict resolution, event organization, cooperation with local organizations, and clinical research. This year, the plenary sessions focused on the new WFH priorities, online communications strategies, and youth issues.

Humanitarian Aid

The WFH Humanitarian Aid program channels donations of clotting factor concentrates to treatment centres and NMOs in developing countries in a step towards achieving sustainable care and Treatment for All. In 2010, the program helped many people in urgent need who live in countries that have limited access to treatment. The WFH sent 16.7 million international units (IU) of factor, valued at \$1.37 million (WFH) and US \$22.19 million (WFH USA) to 56 countries. Product donations were distributed with the invaluable assistance of Hemophilia of Georgia (U.S.A.).

Twinning

The Twinning Program pairs treatment centres or patient organizations in developing and developed countries to transfer skills and help improve care. The number of twins at the end of 2010 reached a total of 38, with 26 treatment centre twins and 12 organization twins. The WFH supports twins through assessment visits, annual payments, and project grants.

This year's Twinning program activities included: 35 medical trainings/workshops, four patient outreach activities, three youth activities, eight patient education initiatives, two new or ongoing registry activities, three organization trainings, four lobbying initiatives, one VWD related project, four provisions of medical equipment and supplies, four awareness activities, the establishment of two treatment protocols, six provisions of educational materials, two fundraising activities, three strategic planning activities, and three summer camps.

Nineteen twins participated in our International External Quality Assessment Scheme (IEQAS).

The Twins of the Year award winners were very productive. On the treatment centre side, the award was shared jointly by Delhi (India) - Winnipeg (Canada) and Yaoundé (Cameroon) - Geneva (Switzerland). The Delhi-Winnipeg twinning was celebrated for their city-wide workshop for nurses, educational workshop for families, physiotherapy training, laboratory training, and provision of patient assessment tools and patient educational materials. The Yaoundé-Geneva twinning's activities included the provision of a coagulometer and reagents, a media campaign and awareness brochure for World Hemophilia Day, outreach campaigns, training of medical professionals, joint consultations, and a University of Geneva commitment for the one-year fellowship of a hematologist.

The Hemophilia Organization Twins of the Year winners were Tunisia - Quebec (Canada), selected for their outstanding achievements such as the training of board members on good governance and volunteer skills, development of roles and responsibilities for the board, development of a strategic plan for the NMO, provision of psychosocial support for families, training for young people with hemophilia, and a home care workshop.

Laboratory quality control

The WFH International External Quality Assessment Scheme (IEQAS) program monitors and improves laboratory performance in hemophilia treatment centres worldwide. Now in its seventh year of operation, the IEQAS program has 88 centres from 61 countries registered. In 2010, we added eight new laboratories from developing countries to the program.

Workshops and conferences

The WFH organized a total of 30 conferences and/or multidisciplinary workshops in 2010. These gatherings brought together hundreds of members of the global bleeding disorders community from diverse backgrounds to exchange ideas on improving treatment and care.

Highlights include:

- The fourth Laboratory Training the Trainers workshop held at the Royal Free Hospital in London, U.K., where eight senior lab scientists from Egypt, Jordan, Cameroon, Brazil, Vietnam, Thailand, and Macedonia

Healthcare Development Programs (continued)



Physiotherapy workshop in Bangladesh, which trained physiotherapists and trained more than 200 patients and their families on the importance of physiotherapy and regular exercise.

received advanced training on the lab diagnosis of hemostasis and thrombosis. The workshop was organized in cooperation with the International Society of Thrombosis and Haemostasis (ISTH);

- A national bleeding disorders workshop in Cambodia provided invaluable knowledge to more than 120 doctors, laboratory technicians, and other healthcare professionals;
- A national physiotherapy workshop in Bishkek, Kyrgyzstan, for 15 participants introduced hemophilia to Kyrgyz physiotherapists and the role and importance of physiotherapy to the leading hematologists in the country;
- The first ever orthopedic surgery to be performed on a patient in Uruguay took place during a two-day workshop on rehabilitation in the country; and
- A regional physiotherapy workshop in Dakar, Senegal, which attracted 14 physiotherapists from six West African countries highlighted physiotherapy as a major component of the multidisciplinary approach in hemophilia care and in strengthening participants' knowledge.

Medical fellowships

The WFH awarded 35 healthcare professionals from developing countries with training fellowships at one of our designated International Hemophilia Training Centres (IHTCs). In 2010, 35 fellows from 30 countries were trained at one of these centres. This specialized training for physicians and paramedical staff at a comprehensive care training centre enables them to improve patient care in their home country.

2010 Global Program Highlights

GAP AND COUNTRY PROGRAMS

32 countries

NMO SKILLS TRAINING

1 global NMO training

2 regional NMO trainings (Asia, western and central Europe)

6 national trainings

ORGANIZATION & CENTRE TWINNING

26 Centre and 12 Organization twins

(38 active twins)

HUMANITARIAN AID DONATIONS

16.7 million IU

(over 162 million IU in the past 15 years)

LABORATORY IEQAS

88 labs from 61 countries

MULTIDISCIPLINARY WORKSHOPS & CONFERENCES

19 workshops (laboratory, physiotherapy, psychosocial, nursing, dental, and musculoskeletal)

11 conferences and symposiums

MEDICAL TRAINING FELLOWSHIPS

35 fellowships

(overall 95% retention in hemophilia care after 5 years)



Training the Trainers with practical laboratory demonstrations in London, U.K.

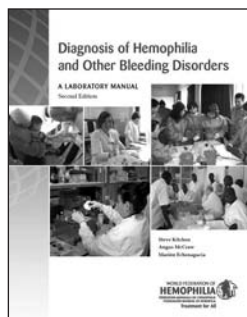
Communications and Public Policy



In 2010 we developed many new resources and capitalized on new media technologies to raise awareness and educate people about inherited bleeding disorders, bringing us closer to achieving our vision of Treatment for All.

Educational Materials

Diagnosis is the first step in treating bleeding disorders, so the publication of the second edition of *Diagnosis of Hemophilia and Other Bleeding Disorders: A Laboratory Manual*, by Steve Kitchen, Angus McCraw, and Marión Echenagucia, on behalf of the WFH's Laboratory Sciences Committee, is a major accomplishment. This expanded edition features additional diagnostic tests including the two-stage clotting and chromogenic FVIII assays, von Willebrand factor collagen binding assay and multimer analysis, and the use of coagulometers.



New resources targeting the ageing and youth bleeding disorders populations were also developed, including a new youth leadership development section on the WFH website, and a monograph entitled *The challenge of an ageing hemophilic population* by Gerry Dolan, based on his plenary delivered at the 2010 WFH World Congress.

At a time when evidence-based medicine is becoming increasingly critical to secure and retain government funding, a monograph by Brian O'Mahony, Declan Noone, and Keith Tolley entitled *An introduction to key concepts in health economics for hemophilia organizations helps the bleeding disorders community develop an understanding of the health technology assessment (HTA) process and advocate on issues relating to the economics of hemophilia care.*

Treatment for All necessitates being inclusive of all inherited bleeding disorders, and we celebrated this with *What Are Inherited Platelet Function Disorders?*, the latest in our series of patient education booklets.

Raising Awareness

The theme for World Hemophilia Day, celebrated on April 17, was the "Many faces of bleeding disorders" and this resonated with our community and with our vision of Treatment for All. The podcast video released for World Hemophilia Day highlighted the various inherited bleeding disorders represented in our community, including hemophilia, von Willebrand disease, rare factor deficiencies, and inherited platelet disorders. The podcast video was downloaded 20,000 times and there were over 100,000 page views of the World Hemophilia Day website.

In keeping with plans to capitalize on new technologies and attract youth, the WFH launched its Facebook page in March

and by year-end we had nearly 3000 followers. We also developed a youth-oriented podcast video entitled "Our Lives with Hemophilia", which was launched at the WFH 2010 World Congress and featured two young men with very different experiences of living with hemophilia.

Our website remained a mainstay for raising awareness and educating people about bleeding disorders, and saw a 33 per cent increase in visitors in 2010, attracting over one million visitors.

Data Collection

The WFH Global Survey remains a key tool for measuring the WFH's progress towards its vision of Treatment for All. In 2010, the WFH Global Survey identified 242,517 people with bleeding disorders, an increase of over 20,000 from the previous year.

In addition, the WFH and its Data and Demographics Committee produced a number of papers and presentations based on the data in the Global Survey, including papers on the prevalence of factor VIII and factor IX deficiencies and usage of factor concentrates.

Public Policy

Access to an adequate and safe supply of products to treat inherited bleeding disorders is also a key goal of our vision of Treatment for All. To help further our goal in this area, the WFH organized a workshop for regulators in Latin America to educate them on the safe selection of treatment products. Among the 73 participants were 30 government officials from 18 countries in Latin America and leaders from the hemophilia community in the region. The WFH also participated in key initiatives to ensure product safety by participating in the first consensus meeting of the plasma users group (PLUS) in Dublin, Ireland, in January.

The WFH has made statements to the World Health Organization, US Food and Drug Administration, the European Commission, national governments, and to our members on safety and supply issues. Recent policy statements have addressed:

- Resolution of the World Federation of Hemophilia General Assembly on the Supply of Safe High-Quality Clotting Factor Concentrates
- WFH Statement to the World Health Assembly Concerning resolution EB126.R14, availability, safety and quality of blood products
- Deferral of blood donations
- XMRV and chronic fatigue syndrome

Fund & Resource Development

The year 2010 was notable for the tremendous participation in giving from our global family. The number of donations received from individuals grew considerably, an important indication of the expansion and diversification of our funding base. These new partnerships are a very positive and encouraging sign of a growing culture of philanthropy throughout the WFH community and beyond. Thank you all. For a complete list of all 2010 donations of \$100 or more, please see our donor recognition page on the back cover.

The WFH leadership set the tone with 100 per cent participation in giving from each and every member of the WFH Executive Committee, the WFH USA Board, the Fund and Resource Development Committee, the Medical Advisory Board, and chairs of all WFH standing committees. This is a remarkable accomplishment and worthy of special recognition.

The number of donations from individuals increased 66 per cent in 2010. Donation revenues from individuals increased from \$8,243 in 2009 to \$22,835 in 2010, due in part to enthusiastic participation at the WFH 2010 World Congress and in the WFH's first broad-based Annual Campaign.

In 2010, 673 individuals joined the WFH or renewed their WFH memberships, as compared to 328 in 2009, an increase of 105 per cent. WFH members benefit from reduced registration rates at WFH World Congress and other WFH events, as well as other privileges. Your membership fees, totalling \$40,849 in 2010, help support WFH programs around the world.

Revenues from foundations and trusts fell short of expectations this year; \$50,920 was received. We will continue to work toward strengthening this element of our revenues in the coming years.

On another high note, special event participation and revenues from the WFH 2010 World Congress in Buenos Aires were substantially higher than in 2008. Some 350 individuals (as compared to 200 in 2008) reached out to help make a difference, with gifts ranging from one peso to \$1000. Over \$11,000 was raised, including donations and new WFH memberships.

A growing number of national member organizations (NMOs) are committing to annual support of our global mission; in

2010 five NMOs supported us as compared to four in 2009. Donations from the Canadian Hemophilia Society, the Egyptian Hemophilia Society, the Haemophilia Foundation of New Zealand, the Irish Haemophilia Society, and the Swiss Hemophilia Association amounted to \$40,600. In addition, a greater number of U.S. chapters/hemophilia organizations made donations in 2010, nine in all.

Overall, contributions from our industry partners exceeded our objectives for the year, continuing to provide the core of

funding for WFH programs and activities. There was a 14 per cent increase over 2009 results, with 2010 results reaching US\$3.248 million. We are very grateful for this dedication to our cause. Donations of humanitarian aid in support of our programs and Congress were received from several of our corporate partners including Baxter, Bayer, Biotest, CSL Behring, Pfizer, and Talecris. Other product donations, including for Congress and for the Lab Program, were made by Kedrion and Diagnostica Stago respectively. A total of 16,768,758 international units of clotting factor concentrates were channelled to 56 countries, providing for developmental program support and urgent needs, as well as contributing to the WFH's vision of Treatment for All.

We are grateful for contributions from our affiliate, WFH USA, where 2010 saw parallel growth in generosity from a growing number of donors. The number of

donations from individuals grew 24 per cent in 2010. A total of \$97,670 was donated in 2010 as compared to \$78,338 in 2009. Included in this total was \$35,858 toward the Susan Skinner Memorial Fund. The Memorial Fund continues to attract loyal and significant contributions from individuals and organizations in the U.S.A.

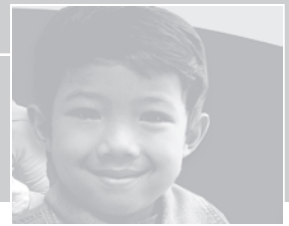
Thanks to all of you who partnered financially with the WFH in 2010 through a donation or a WFH membership. You improved the lives of thousands of people with inherited bleeding disorders around the world.

To become a WFH member, renew your membership, or make a donation, please visit www.wfh.org.



Your contributions make a world of difference

Congress and Meetings



The XXIX WFH World Congress, held from July 10-14 in Buenos Aires, Argentina, reached record attendance levels in 2010. The five-day event hosted 4,312 participants from 118 countries, proving that the WFH World Congress is truly the foremost meeting place for all stakeholders in the bleeding disorders community to share and exchange information as well as to obtain state-of-the-art training. It is the largest international scientific meeting place for the global bleeding disorders community and internationally renowned treatment and research experts from around the world participated; it is here that breakthroughs in this field are presented.

The WFH World Congress took place at the historic La Rural Predio Ferial de Buenos Aires, located in the neighbourhood of Palermo, and was officially opened by Congress president Dr. Raúl Perez-Bianco, WFH president Mark Skinner, and the president of the Fundación de la Hemofilia (Argentina), Mr. Carlos Safadi Marquez.

Pre-Congress sessions on July 10 were extremely well attended and dealt with issues in nursing, physiotherapy, orthopedics, psychosocial work, laboratory science, gene therapy, and VWD and rare bleeding disorders. In the pre-Congress musculoskeletal-orthopedic session, participants had the rare opportunity to observe two live surgical procedures performed on patients with hemophilia.

The diverse plenaries were state-of-the-art and included a session called "Our global family—Achieving our vision" by WFH president Mark Skinner. The session touched on issues such as women with bleeding disorders, patients and families in sub-Saharan Africa, children and youth, and the WFH's goal of achieving Treatment for All. Other plenary topics included novel therapies, aspects of ageing, and mild hemophilia.

The Congress medical and multidisciplinary programs provided a rich diversity of presentations in the plenary and scientific sessions. These included scientific reviews, updates from clinical trials, commentaries on regulatory and training issues, and late-breaking news, thereby offering a broad contemporary look at the state of knowledge of hemophilia and other bleeding disorders. A total of 786 abstracts were presented at Congress this year, including several late-breaking abstracts—a first in WFH World Congress history. Throughout the week the sessions were filled to capacity and there was a steady stream of traffic through the exhibition hall.

Delegates from around the world helped support the WFH by generously contributing donations at Congress. A record amount totaling over US \$10,000 was donated by over 350 delegates who participated in the WFH "Make a World of Difference" fundraising campaign.



Paul Wilton (left) and Vaibhav Nehra, who feature in the "Our Lives with Hemophilia" podcast, at the 2010 WFH World Congress in Buenos Aires, Argentina.

Under the expert supervision of the Fundación de la Hemofilia, the treatment and physiotherapy rooms during the pre-Congress and Congress period attended to 86 people from 44 countries for a total of 240 visits. A total of 904,880 IU and 50 mcg of donated products were donated.

2010 Financial Report



Financially 2010 was a successful year for the WFH. Revenues increased this year, mostly due to the WFH 2010 World Congress. While the surplus from the Congress contributed strongly to our overall revenues, so did increased corporate contributions, amounting to 14 per cent more than in 2009.

The WFH Humanitarian Aid Program remained strong throughout the year, with product donations valued at \$1.37 million, while our affiliate organization WFH USA distributed product donations valued at more than US \$22.19 million.

Total revenues for 2010 were \$12.2 million; including the value of our product donations of \$1.37 million, the overall figure reached an unprecedented \$13.618 million in revenues.

Expenditures for our health care development programs continued to grow in 2010 to support programs, communications, and safety and supply activities around the world. Total spending for these development programs reached \$3.41 million, representing a 4 per cent increase over the previous year's spending of \$3.29 million.

The management of foreign exchange is always important as the stability of world currencies fluctuates considerably. Our most frequent currency conversion, from US to Canadian dollars, has

resulted in the WFH realizing a loss in 2010 as a consequence of a gradually depreciating exchange rate during the year. However, the loss was reduced due to foreign exchange forward contracts allowing the WFH some control over fluctuations.

Total expenses for 2010 were \$12.1 million; when adding the value and shipping costs of product donations at \$1.52 million, the overall figure reached \$13.624 million in expenses.

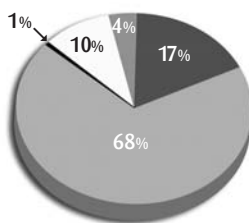
Through enhanced revenues and good fiscal management, the 2010 net financial performance result was healthy with a near balanced budget (a deficit of \$6,332). Overall, the WFH maintains a very sound financial position, allowing the organization to continue building its services and outreach to the international inherited bleeding disorders community.

The complete 2010 audited financial statements are available at www.wfh.org.

Rob Christie
Vice-President Finance

FIG. 1: REVENUE 2010

(Excluding product donations)



1% NMO Assessments
10% Corporate Partner Donations
4% Other Donations / Miscellaneous
17% Corporate Sponsorship
68% Congress - Gross Revenue

FIG. 2: HEALTH CARE EXPENSES 2010

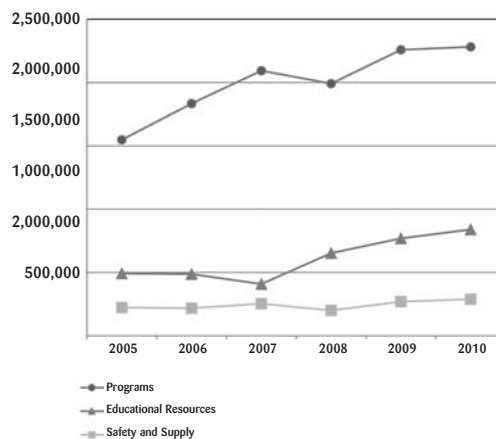


FIG. 3: REVENUES AND EXPENSES

	2010	2009
REVENUES		
Contributions	3,598,842	3,835,793
Congress 2010 - Revenue	8,383,688	-
Self-Generated income	257,947	559,047
Product donations	1,378,118	2,988,924
TOTAL REVENUE	13,618,595	7,383,764
EXPENSES		
Programs	2,281,741	2,258,212
Educational resources	839,286	769,040
Safety and Supply	289,064	269,380
Congress 2010 - Expenses	7,478,619	-
Humanitarian aid	1,524,840	3,108,195
Democratic Functions	208,250	223,392
Administration & Fundraising	843,926	577,808
Fluctuation of foreign exchange	159,201	450,507
TOTAL EXPENSES	13,624,927	7,656,534
Excess (deficiency)	(6,332)	(272,769)



Executive Committee 2010-2012



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President

Mark W. Skinner

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Vice-President Medical
Alison Street, MD

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Vice-President Finance
Rob Christie

.....
Vice-President Programs
Nigel S. Key, MD

.....
Vice-President NMO
Aris Hashim

.....
Vice-President
Communications & Public Policy
Alok Srivastava, MD

.....
Members

Paula Bolton-Maggs, MD

Magdy El Ekiaby, MD

Johnny Mahlangu, MD

Carlos Safadi Márquez

Thomas Sannié

David Silva Gomez

Eric Stolte

Deon York

.....
Ex-Officio Member

Claudia Black,

CEO/Executive Director

2010-2012 WFH Executive Committee:

Back row: L-R: Thomas Sannié; Eric Stolte; Carlos Safadi Márquez; Alison Street MD; Mark W. Skinner; Rob Christie; Deon York, Alok Srivastava, MD; Magdy El-Ekiaby.

Front row: L-R: Nigel S. Key, MD; Claudia Black; Aris Hashim; Paula Bolton-Maggs, MD.

Absent from photo: Johnny Mablangu, MD; David Silva Gomez.

Our Partners

An extensive network of organizations and individuals share the WFH vision of ensuring Treatment for All people with hemophilia and other inherited bleeding disorders worldwide. We rely on these partners and volunteers to help make our vision a reality.

World Health Organization

The World Health Organization (WHO) has officially recognized the WFH since 1969 and the two bodies have collaborated on various projects related to the development and treatment of inherited bleeding disorders.

National member organizations

One hundred and eighteen hemophilia associations from around the world are accredited as national member organizations (NMOs) of the WFH. NMOs represent the interests of people with hemophilia and other inherited bleeding disorders in their country. They are key partners of the WFH, making it a truly international body.

We acknowledge with pride the contributions of a growing number of NMOs who are able and willing to extend their partnership to include supporting the WFH mission with a financial donation and are identified with an asterisk in the listing below.

For the first time, we are recognizing those NMOs who paid their 2010 assessments promptly and have chosen to designate their 10 per cent discount to the Solidarity Fund. They are recognized below for their generosity and partnership (in alphabetical order). The Solidarity Fund contributes toward the payment of assessment fees for NMOs from developing countries. A total of \$3,021.71 was contributed to the Fund in 2010 with individual contributions ranging from \$5 to over \$500. On behalf of all Solidarity Fund beneficiaries, thank you.

Volunteers

To carry out our growing number of activities, the WFH relies on hundreds of volunteers. They include doctors, nurses, people with hemophilia and related bleeding disorders and their families, laboratory specialists, orthopedists, physical therapists, scientists, dentists, psychosocial workers, and members of patient organizations. WFH volunteers generously donate their valuable time and expertise for activities such as Twinning projects, training, workshops, and publications. The contribution of volunteers to WFH programs and activities in 2010 is estimated to be \$3,382,817 million in time.

On behalf of the global bleeding disorders community, we'd like to say thank you.

Our Donors

The WFH gratefully acknowledges the many organizations and individuals whose generous financial contributions help support our vision of Treatment for All.

We are especially proud this year to announce that a remarkable 100 per cent of our leadership team, including all members of the WFH Executive Committee, the WFH USA Board, the WFH Medical Advisory Board, and chairs of all of our standing committees have made a financial donation beyond their personal and professional contributions to supporting the WFH mission. Thank you for setting such a fine example.

In 2010, the following individuals, corporations, and organizations made financial contributions of \$100 or more to WFH or WFH USA.

PATRON

Jan-Willem André de la Porte

CORPORATE PARTNERS

Corporate Partner Program

These annual unrestricted contributions support WFH activities to increase care worldwide for people with bleeding disorders. The WFH is grateful to the following companies for their ongoing support:

Baxter
Bayer
BPL
Biogen Idec Hemophilia
Biotest
CSL Behring
Green Cross
Grifols
Inspiration Biopharmaceuticals
Kedrion
Novo Nordisk
Octapharma
Pfizer
Talecris

Global Alliance for Progress (GAP)

Founding sponsor

Baxter

Sustaining sponsors

CSL Behring

Supporting sponsors

Bayer
Biotest
Pfizer
Talecris

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